

Murray Watson

MSc MRICS

Residential Development Surveyor

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Murray works within our Residential Development team in our Perth office; working on strategic land and development sites to secure conditional contracts, options and promotion agreements.

A chartered surveyor, previously specialising in the buying, selling, redevelopment and leasing of commercial property for a range of clients, Murray has experience across various property types and development opportunities.

A keen golfer, with a strategic mindset, he is armed with a versatile skillset to advise on residential development land agency, economic assessments, and financial viability.

Murray's aptitude for accuracy and problem solving enables him to bring these skills to the table, with a determined approach, to effectively manage the economics of developments for a wide range of clients.

Thriving on negotiating the complexities of long-term contracts, the goal is always to ensure that landowners unlock maximum value for their land.

Key relevant project experience

Masterplan project in Fife

Murray is working on a circa 80 acres site in Fife, north of the Queensferry crossing. He is currently assisting with the masterplan before the site goes through the planning process. Once the site has successfully gone to market, he will assist with the sale to ensure the best outcome for the site.

East Kilbride

In East Kilbride, Murray is working on a site of over 100 acres with multiple ownerships. The site has gone to the market for proposed housebuilders to take the development forward. Murray is working closely with the clients to provide strategic advice on progressing the site to the next phase of the tender process, including negotiating the option contract.

Strategic Land

Murray is currently involved in the disposal of residential and commercial development land across Scotland. With the development market facing a range of challenges as Scotland's planning system transitions to a new regulatory framework, Murray is working with major housebuilders, local authorities and landowners to provide solutions in relation to all aspects of NPF4.