

# James Simpson

BSc MSc MRICS

Senior Surveyor, Commercial

Investment and Property Management

07970 764081

[james.simpson@bidwells.co.uk](mailto:james.simpson@bidwells.co.uk)



**A people person through and through, James forges strong relationships with his clients, being sure to secure an outcome they are pleased with.**

With a family background in estate agency and hands on experience working with contractors, Investment and Property Management's diverse portfolio of clients and properties fully utilise his skills. James has worked on a diverse range of projects with many cross-divisional opportunities. He particularly enjoys team collaboration and working with a wide variety of clients.

A recent instruction of a 1970s industrial estate in Hitchin required vision, patience and ingenuity to bring the site back to life. From liaising with current tenants to attracting new ones, the job required a diligent approach. Through good on-site communication and the implementation of several improvements, the site has retained its high level of occupancy - a success for the client.

Rational and pragmatic, James also reviews government legislation on service charges in order to deliver key points to the rest of the firm and ensure we properly implement new legislation into our work.

Whether it is developing retail space, engaging with tenants, managing building upgrades and enhancements or maximising space and profit, James delivers the expertise you need

## Key relevant project experience

James acts for many Cambridge University Colleges to manage their commercial investment property portfolios. These portfolios are diverse, comprising Cambridge city retail, multi-let offices, industrial, and educational properties. Through proactive and effective portfolio, asset and facilities management, James maximises income streams whilst mitigating risk and liability to the client. He also undertakes annual portfolio valuations for the colleges and advises on returns and strategy.