

Finlay Clark

BSc (Hons) FRICS

Managing Partner, Scotland



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Finlay holds great stock in developing long-term relationships with clients – an ethos which has seen him deliver many high-profile projects.

As our managing partner for Scotland, Finlay has been involved with some stand-out projects in Scotland's most iconic landscapes - from Glencoe to Ardnamurchan. The key to this success is his ability to really communicate with clients to understand their needs and aspirations.

With farming parents, Finlay has a deep-rooted love of the Scottish countryside and still retains a small farming operation. Like our firm as a whole, he is acutely aware of changing markets and global demands and actively responds to challenges head on.

Recognising that he is lucky to work in a sector that is also his life-long interest, Finlay is particularly interested in the restructure and diversification of rural businesses. He takes pleasure in transforming a traditional property, where income generation is challenging, into a viable and profitable business.

Long-term diversification projects and those which are benefitting from renewable technologies and landscape-scale environmental improvements tick all Finlay's boxes. The award-winning Kinlochleven Woodland Regeneration Scheme, the sale of Kilchoan Estate and the iconic Kingshouse Hotel are just three such initiatives.

Key relevant project experience

- Over £74m of rural property valued during 2016, including agricultural land, houses, sport, marine, energy and woodlands.
- Sale of £30m of rural and urban property assets achieved during 2017.
- Presented oral and written evidence to Scottish Government relating to review of deer management in Scotland and Report to Scottish Government by Scottish Natural Heritage.
- Director of company carrying out £15m investment in Hotel and accommodation complex in West Highlands.
- Director of Company which has secured first Option and Lease to no subsidy major Wind Farm.
- Director of major west coast farming business.