

# Giles Dobson

MA (Cantab) MRICS

Managing Partner, Rural

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**Whether developing an estate strategy or investing time in his team, Giles takes a long-term view to delivering positive change.**

You don't transform an estate overnight, so for him it all comes down to relationships. Giles' ability to listen and willingness to be challenged, backed by entrepreneurial ideas, helps develop estate strategies which last generations.

A charismatic leader, he has a personable nature which helps him to build rapport with clients of every generation - from estate owners and their parents to future successors.

When it comes to leading Bidwells' rural business nothing is more important to Giles than his people. By putting his energy into their development and giving them the opportunity to grow, he has seen his graduate recruits become partners and members of Bidwells' rural board.

Giles is at his best when helping estates grow their income for the long-term while trying to balance the sensitivities of succession. An adept navigator of family politics, he brings a fresh perspective and ideas that enhance the value of estates for future generations.

#### Key relevant project experience

- Hall Barn
- Aswarby
- Wilbraham
- Burghley
- Monson Estate
- Chivers