

Ralph Peters

MA (Hons) MLE MRICS

Partner, Scotland

Head of Estate Management and Professional

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A firm but fair approach has earned Ralph the enviable reputation as the 'go to' expert on rural property issues.

The shifting sands of Scotland's rural environment in both regulatory and geographical terms means Ralph's knowledge of legislation and applicability of grants is invaluable to his clients. From farm tenant negotiations to advising owners of heritage sites, he relishes each challenge.

Having grown up on a farm and with 20 years' experience in rural property management, Ralph is acutely aware of what makes our rural environment tick and takes great pride in seeing projects come to fruition and making a real difference.

Skilled at finding practical, workable solutions to complex employee, tenant and property issues, his efficiency and speed of response is second only to his ability to take on professional challenges and create a positive outcome.

Based in Perth but working throughout Scotland, Ralph heads up the Estate Management and Professional team. He is immersed in the intricacies of the rural sector, picking up any legislative baton and running to ensure he and his clients are ahead of the game.

Key relevant project experience

Contract farming

Oversaw and managed the transition from large arable and livestock farm tenancy to a successful contract farming enterprise.

Has set-up and managed numerous contract farming agreements.

Strategic estate management

Has carried out a number of strategic estate reviews leading to successful financial and development action plans.

Led the restructuring of an estate let farm portfolio on to several contract farming arrangements with the previous tenants.

Sporting

Part of a team that restored a driven grouse moor and is involved in the managements of several well-known grouse moors.

Managed the rejuvenation of a renowned pheasant shoot and manages several estates with developing and challenging shoots.

Sales and purchase

Successfully carried out negotiations with 12 farm tenants on an estate for them to either buy, retire from or change their tenancy ahead of estate sale in order to maximise value to the owners.

Acted for clients in the purchase of rural properties.

"It's impossible to run an estate this size alone and I value Ralph's insight and energy."

Thomas Stuart Fotheringham, Murthly Castle