

# Liz Craig

BSc (Hons) MRICS MCI Arb

**Partner, Commercial**

Head of Lease Consultancy

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## Liz acts for investors and occupiers on rent reviews, lease renewals and lease re-gears.

Spanning multiple sectors and with clients that include the Crown Estate, major institutional investors, Cambridge colleges and Premier Foods, Liz uses her influential and personable negotiating skills to achieve the most favourable rents and lease terms for her clients.

From a family of surveyors, Liz has real estate in her blood. Her reputation and experience are underlined by the breadth of regular instructions across the Oxford to Cambridge Arc and London, straddling science and tech, offices, logistics, restaurants and retail.

An avid gym enthusiast and rugby fan, Liz tackles complex lease negotiations with energy and conviction. Her 'work hard, play hard' approach has seen her build robust relationships with clients throughout the industry, across an incredible 27 years at Bidwells.

Liz gives pragmatic and logical advice – and her clients do listen. Quick-witted and persuasive, she's an outstanding Expert Witness in referrals to arbitration, independent expert and court.

- Liz acts for many major institutions either directly or indirectly via their investment managers. Examples include:
- LaSalle Investment Managers acting on their behalf on the rent reviews at Peterhouse Technology Park and 101 Cambridge Science Park
- The Crown Estates acting on their behalf on rent reviews and lease renewals at Cambridge Business Park
- Legal & General acting on their behalf on Cambridge Science Park and CBREGI acting on their behalf on rent reviews, lease renewals and re gears on their central Cambridge retail portfolio.

### Property Companies

- Liz acts for several property companies such as Dencora and the Howard Group.
- Liz has recently agreed a rent review on a 100,000 sq ft laboratory on Granta Park for Biomed Realty.
- Liz also carries out rent reviews, lease renewals and re gears for Brookgate on their Cambridge City Centre office development CB1.

### Cambridge University Colleges

- Liz acts for several Cambridge colleges including; Trinity College, Jesus College and Gonville & Caius College.
- One of Liz's major projects is the Cambridge Science Park, where she deals with all the rent reviews and lease renewals on the 1,650,000 sq ft park.

### Key relevant project experience

#### Major institutions