

# Will Jones

BSc (Hons) MRICS

**Partner, Commercial**

Head of Norwich Commercial

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**Renowned for his extensive local knowledge and the relationships he forms with his clients, Will is a commercial agent who consistently excels.**

He is widely regarded as one of the leading commercial agents in Norwich and the wider Norfolk area. From developers and institutions to landowners and occupiers, Will's clear, concise and honest advice is trusted by all his clients.

Always aiming to give his clients quality service, he works collaboratively with other disciplines to deliver on the acquisition and disposal of office, warehouse, industrial and development opportunities.

From the disposal of over 300,000 sq ft in Norwich for Aviva Investors, to advising on new industrial and warehouse schemes on the city's business parks, Will has the right commercial market insight to help you.

He has also worked with his clients on several flagship schemes such as St James Place, St Andrews Business Park, The White Lodge Trading Estate and Sweet Briar Park. Regularly retained to provide other services for clients, Will's opinion is considered second-to-none.

## Key relevant project experience

### Aviva Investors

Advised and implemented the disposal strategy on over 300,000 sq ft of office accommodation in and around Norwich. This included selling properties with vacant possession, obtaining detailed planning consents for alternative uses and putting short term income streams in place to sell buildings as investment opportunities.

### Norfolk PCT

Advised on the marketing of a substantial former hospital to the east of Norwich, with development potential for a new business park. In conjunction with this, he negotiated new lease terms on 26,400 sq ft of high specification offices, along with two further properties for storage purposes.

This included selling plots of land to other developers and owner-occupiers, as well as agreeing a pre-let on a new 75,000 sq ft warehouse facility.

### Dencora

Advised on the development, marketing and disposal of a new business park to the east of Norwich. This involved pre-selling and pre-letting several office buildings and selling a new £5m purpose-built car showroom facility.

### Aviva

Currently advising on the disposal of various office buildings and suites in and around Norwich City centre.

Other clients include; Jarrolds (St James Place), Threadneedle (Stannard Place), Bullen Developments (St Andrew Business Park), Telereal Trillium, Virgin Money and Norfolk Constabularies.