

Charlotte Holdsworth

MSc MRICS

Senior Surveyor, Commercial



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Capital markets consultant at the forefront of the emerging build-to-rent (BTR) sector.

Based in London, Charlotte immerses herself in the hub of the buzzing property world while reaping the benefits of our significant market share across the Oxford to Cambridge Arc. Previously in residential investment, her clients benefit from her ability to visualise the long-term opportunities of a property investment - not just the transaction.

Securing forward-funding at CB1 and having the opportunity to work on CB4 are exciting achievements for Charlotte's team, allowing her client, Brookgate, to set the bar in Cambridge for the new BTR market and prompting our competitors to look to us for the market steer. She's also sold land for residential development to BTR and PRS developer Osborne and worked on a 150-unit BTR scheme in Brighton.

As well as working on investments from student accommodation, to offices, to boarding schools, she also advises on strategic disposals including the sale of land for development and the sale of 'big box' warehouses for conversion to R&D use.

Working in a highly dynamic market, Charlotte dedicates time to researching the commercial and residential landscapes, building networks with investors, developers, pension funds and propcos across London and Cambridge, while taking advantage of connections through our residential development and commercial agency teams.

Key relevant project experience

Land in West Sussex

Advising on the sale of a land sale in Yapton, West Sussex with outline planning consent for 108 houses. The land is due to sell to a national housebuilder.

Property Fund

Advising on the acquisition of a prime education investment in Canterbury. The freehold sale included a 20-year leaseback to an investment grade education institution.

Private Property Company

Advising on the site sale of a student development site in Norwich due to get planning permission for circa. 300 student beds in a prime city location.

Property Investment Firm

Advising the vendor on the disposal of two student accommodation investments in prime regional cities of circa 300 student beds.