

Andrew Robertson

BSc (Hons) MBA MRICS

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Head of Aberdeen

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Andrew finds workable solutions to challenging cases through his understanding of rural businesses and an ability to see different perspectives.

With 40 years' experience in rural surveying within the third and private sectors, Andrew has dealt with a whole gamut of property issues. The challenge and how to create a positive outcome for his clients is what he loves most about his job.

Andrew holds an MBA, is a Council member for the Scottish Association of Agricultural Valuers and Arbitrators and has acted as an expert witness. He deals with complex negotiations such as the lease for the new Aberdeen Harbour development on behalf of Crown Estate Scotland.

Andrew's career has taken him the length and breadth of Scotland. He has negotiated multi-million-pound compensation claims, including those for salmon farmers in the aftermath of the Braer oil disaster, and managed some of the country's foremost historic properties.

Andrew is always conscious that the outcome of any negotiation directly impacts people's lives and livelihoods. Currently he is negotiating lease agreements on behalf of Crown Estate Scotland for North Sea cables and pipelines, and offshore wind farm electricity export cable routes for private landowners.

Key relevant project experience

Aberdeen Western Peripheral Route

- Numerous clients affected by compulsory purchase
- Compensation negotiation
- Accommodation works
- Agreements with contractors

Aberdeen Harbour Expansion Project

- Lease negotiation for Crown Estate Scotland

Windfarms in north-east Scotland

- Securing developers' rights for electricity export cables
- Negotiating options for cables and accesses including community benefit

Moray Offshore Windfarm

- Negotiating option terms for acquisition of sub-station site
- Advising landowners on heads of terms for landward grid connection route.

“Andrew’s knowledge and experience have greatly assisted us in our discussions with developers.”

Will Anderson, Chief Executive, Seafeld Estate