

# Andrew Wood

Partner, Scotland

Head of Development and Planning

07714 063945

[andrew.wood@bidwells.co.uk](mailto:andrew.wood@bidwells.co.uk)



**Andrew is an asset management and development specialist who always looks to secure the best outcome for his client's specific requirements.**

Andrew works with a wide spectrum of clients from private landowners and charities to national housebuilders. He takes satisfaction from the knowledge that when he has brokered a good deal, the growth of value which has been generated will make a tangible difference.

A long-term project for Andrew has been the asset management plan for an 8,500-acre Perthshire estate. 44 individual farming operations were analysed alongside the commercial and development potential. The goal? Gaining maximum return for his client via land sales, adding more value through planning permissions.

Andrew has also led our Crown Estate Scotland Marine Management team for 20+ years, bringing extraordinary variety to his role. He deals with the extremes of some of Europe's most remote communities to major commercial port developments across the country.

Sensitivity is key - the smallest project on paper can have a huge local impact and Andrew is well tuned-in to handle any scenario. A development specialist, he enjoys technical challenges - from a thousand-house urban development to a new distillery on the West Coast.

## Key relevant project experience

- Legal and planning agreements in place on house sites in the central belt for 2000 new homes.
- Option and planning agreements in place in Fife and Angus for 1800 new homes.
- Master Plan approved in principle for 450 new homes and mixed-use site in Perthshire.
- Sale of 3000 house site on Glasgow's south side
- Option and contract agreements for c400 houses in East Renfrewshire and South Lanarkshire.
- Recent sale of land acting as the promoter for 275 housing units and mixed-use site.
- Allocated sites for sale in Fife and Perthshire for over 400 houses.
- Various Compulsory Purchase projects.
- Sale and purchase of strategic land.