

# **Paul Davies**

**BSc (Hons) MRICS** 

Partner, Commercial

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Specialising in industrial and commercial agency, property marketing and providing his clients with development advice, Paul is the perfect port of call for your industrial space needs.

Paul uses his expansive market knowledge to provide his clients with the best service. Not only will Paul assist you in every way he can, but he will also refer you to other Bidwell's services so that you are given an all-encompassing service.

Paul's clients range from institutional funds, property companies, developers and occupiers in Milton Keynes and surrounding areas. Going out onto sites and securing deals for his clients is particularly rewarding for him.

As a member of the Industrial Agency Society and as a MRICS chartered surveyor, Paul has the specialist industrial property expertise to help you make an informed choice.



# Key relevant project experience

#### MK65

Agency advice on behalf of BL Balmoral Ltd in respect of a 65,433 sq ft high bay warehouse/distribution facility located at Tongwell, Milton Keynes. We advised the client on refurbishment and reinstatement works following the previous tenant going into administration and secured a new lease on preferential terms to Carlton Packaging LLP which completed in May 2017.

## Tilbrook 44

Having acquired the 44,187 sq ft unit in Tilbrook let to Domino's Pizza Group on behalf of Custodian Capital, we successfully negotiated the surrender of the existing lease. We subsequently advised and managed the refurbishment of the unit which we then let to St Gobains Ideal Bathrooms division for a term of 10 years, all within six months of the works being completed.

#### **Blakelands Industrial Estate**

Retained to provide agency advice by Royal London following their acquisition of Blakelands Industrial Estate, Tanners Drive. The estate is Milton Keynes' largest multi-let industrial estate comprising a total built stock of 565,354 sq ft over 12.8 hectares (31.6 acres). Prior to their purchase of the estate, we advised the previous owners, Cornerstone Real Estate Advisors and Palmer Capital.

### Denbigh Road, Bletchley

Acting on behalf of Aberdeen Asset Management, we provided strategic agency advice which lead to the demolition of an existing industrial building enabling a pre-let to take place to Selco Building Supplies for a new 32,000 sq ft builders merchants.