



COMMERCIAL LEASE CONSULTANCY

Bidwells' lease consultancy team delivers outstanding results for our clients by combining detailed market knowledge, technical expertise of commercial leases and a proven track record of negotiating.

UNDERSTANDING YOUR CHALLENGES

We will take the time to understand your business and the drivers behind your property assets. Whether you are a property owner looking to enhance long term income, an institution wanting to enhance capital value and/or a property company seeking to maximise assets in line with property strategy, we can assist you.

Additionally, we work with occupiers to:

- secure savings
- minimise leasehold liabilities
- negotiate flexible lease terms to achieve business objectives

OUR APPROACH

Every portfolio has unique objectives, and we flex our approach to cover the full spectrum of asset management through to individual lease events.

We work in changing property markets, using our market intelligence and foresight to accurately predict, mitigate or take advantage of changes for your benefit.

HOW YOU WILL BENEFIT

You will benefit from a team:

- Devoted solely to lease consultancy work, meaning you are being looked after by lease consultancy experts, not generalists
- With outstanding technical lease expertise, which enables them to spot opportunities and risks that may not be immediately apparent to those who aren't lease consultancy specialists
- Capable of providing you with both strategic and practical lease related advice
- With a proven track record of negotiating exceptional results for clients
- Who use their in-depth knowledge of the local markets to make sure you get the optimum lease or rental value

OUR SERVICES

- Rent review negotiations
- Lease renewal negotiations
- Lease restructuring
- Lease due diligence
- Asset management strategies
- Specialist ground lease advice
- Expert witness
- Independent expert referrals
- Court/PACT referrals