

# Lucy Young

BSc (Hons) MRICS

**Partner, Commercial**

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## Lucy professionally navigates the funding and investment market with an impressive work ethic.

With knowledge and experience of working with business space assets, as well as property in the science and technology sector, Lucy is well versed in advising her clients; on the disposal and acquisition of investment properties, their investment strategy and securing funding partners.

Whether she is assisting you on the value of your asset, sourcing new investment opportunities or guiding you through the transaction legal process, Lucy uses her experience to properly tailor her advice to you, enabling you to fully optimise your property's potential.

Thriving on the success of her clients' projects, Lucy works tirelessly to ensure her clients are provided with an impeccable level of service to build strong client rapport.

Lucy's portfolio of successful projects speaks for itself. Most recently advising on; circa £200m of property located on the Cambridge Science Park, sourcing a funding partner for a pre-let opportunity on the Cambridge Biomedical campus; and part of Cambridge's CB1 masterplan team.

### Key relevant project experience

#### **Legal and General – 214-240 Cambridge Science Park**

Disposed of a hotly contested 8.2-acre site on the renowned Cambridge Science Park, during the third Covid-19 lockdown. The five office buildings, with two buildings due to be vacated imminently upon sale, offered a re-development opportunity to the purchaser. The campus attracted a global audience of investors seeking to invest into the science and technology sector, as well as the highly sought-after Cambridge market achieving a sale price close to £100m.

#### **Trinity College, Cambridge – 418 & 436 Cambridge Science Park**

Part of the TCC team to dispose of a new 150-year leasehold interest in two laboratory buildings each let for 10.5 years to internationally renowned life science companies on the Cambridge Science Park. With the global pandemic bringing the science and technology sector to the forefront of investors agendas, the sale attracted numerous investors seeking to invest into the sector thereby achieving a record sale price and yield.

#### **Morgan Stanley – 101 Cambridge Science Park**

Assisted the purchaser to secure the acquisition of a multi-let office at the entrance to the Cambridge Science Park.

#### **Royal London Asset Management – Abingdon Business Park**

Acquired a premier 415,000 sq ft (50 acre) substantial industrial, office and Research & Development park let to 33 occupiers through a corporate transaction for £61.5m.

#### **Brookgate – CB1, Cambridge**

Assisted with the funding and sale of 525,000 sq ft of new Grade A speculative and pre-let office buildings at CB1 in Cambridge, the new home of Apple, Microsoft and Samsung's UK research teams.