

James Wood

BSc (Hons) MRICS FAAV

Partner, Rural

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A forward thinking and enthusiastic Chartered Surveyor, James leads the rural agency team in Cambridge alongside helping a book of retained clients develop mixed portfolios across the country.

From buying and selling agricultural property and development land, to managing and enhancing client's existing estates and property portfolios, James has a breadth of experience across various disciplines.

Whether you are an institutional or private landowner, James will take the time to understand your wider business and add value where possible. He currently looks after Trinity College's rural portfolio, where he has disposed of non-strategic and non-performing assets and replaced them with strategic land.

Helping you to identify opportunities which will enhance your rural property portfolio is an important element of his work. James has helped many of his clients to successfully promote, and in some cases build, residential units on their land.

Involved in the management of several more traditional rural estates, he provides a full asset management service, focussing on the creation of new income and capital generating projects. Using his rural diversification and development, effective estate management and agency experience, James will give you well considered and balanced advice.

Key relevant project experience

Acquisition and Leaseback of 850 acres, Nottingham

Acquisition and leaseback of 850 acres of strategic land on the outskirts of Nottingham City for a retained institutional client as well as the recent negotiation of terms for a supplemental purchase of immediately adjoining land owned by Nottingham City Council. Advice in both cases included financial analysis, negotiation of heads of terms, client reporting, and oversight of the legal process to completion.

Agency work

Property acquisitions and disposals within a team that transacted more than £200m of rural property in 2022.

Legacy Development at Wilburton, Ely

Developing and presenting a financial case for the construction and retention of six consented residential units on a rural estate in Cambridgeshire. After securing build finance for the client, the site has undergone construction (with the overall project being managed by Bidwells) and is now fully occupied.

The Trimley Estate, Felixstowe, Suffolk

Development of a reservoir and water infrastructure project on the Trimley Estate, allowing the farm to move from a predominantly cereal based crop rotation to a system dependent upon the availability of water. This development will see approximately 40% of the annual cropped farm acreage growing root and vegetable crops,