

# Matthew Alexander

BSc (Hons) MSc MRICS FAAV

Associate, Rural

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**An approachable, yet driven rural agent, Matthew provides well-researched and in-depth advice to his clients on the purchase and sale of rural and agricultural property.**

From farms and bare land or woodland to rural development sites and poultry farms, Matthew has acted for clients on a wide range of property transactions of all sizes focused in the South East and South Midlands.

Providing his clients with advice on how to best market or purchase a property with careful assessment of values, Matthew looks at the wider context of your property, assessing alternative uses and how you can maximise value.

Matthew's in-depth approach considers your ultimate objectives, and how your property fits into your wider business. His approach ensures both a smooth transaction and a successful outcome.

Involved with the Bucks County Agricultural Association, Matthew stewards the annual Bucks County Show. He's also actively involved with Bedfordshire Federation of Young Farmers and the Herts, Beds and Bucks Agricultural Valuers Association. His wide breadth of local market knowledge helps Matthew to bring integrity into his rural agency work.

## Key relevant project experience

Advising and acting on behalf of an Executor of an Estate with a portfolio of farms and land across Hertfordshire and Buckinghamshire and providing a clear strategy to maximise value for the beneficiaries.

Sale of a 650-acre farm let on an AHA 1986 Tenancy and an ATA 1995 Tenancy in Cambridgeshire.

Sale of a former hotel with extensive grounds and agricultural land in Hertfordshire with significant built footprint following a review of alternative use with the local planning authority.

Advising a family on the potential reuse of a livery yard prior to a sale in rural Hertfordshire.

Advising a large aggregates firm on the sale of a well-known fishing complex and on the off-market sale of a range of former quarries to a National Angling Club.

Sale of a family farm in Bedfordshire for the Executors and enacted a swift deal in an uncertain market.

Sale of a large block of prime arable land in Hertfordshire, achieving a sale price in excess of the guide.

**“Matthew's calm attitude to transactional work coupled with increasing market knowledge gives confidence in placing instructions with Bidwells.”**

Property Development Manager, Hanson UK